

Development Director Position

Canary Foundation is initiating a search for an experienced director-level professional to become an integral and productive member of the fundraising team. This position will work closely with the other directors, fundraising, scientific and other staff.

Background

Canary Foundation was founded in 2004 to address the lack of research for cancer early detection. When cancer is found in the early stages there is a 90% survival rate. When found in late stages the survival rate is 10%. Even with recent increased awareness about its importance, the problem remains that too little funding is spent on cancer early detection. Canary has set out to develop a two-test process of finding cancer through a blood test, followed by pinpointing its location through imaging while it is small and most treatable, before cancer has spread throughout the body.

- **Vision**
A world of simple tests that identify and isolate cancer at its earliest most curable stage.
- **Mission**
Deliver early detection tests for solid tumor cancers by 2015.
- **Strategy**
Stimulate investment in the cancer diagnostics industry by demonstrating the first set of efficient, cost-effective early detection tests.

Canary Center at Stanford for Cancer Early Detection

Early this summer Canary Center at Stanford opened its doors. The Canary Center at Stanford is the result of a partnership between Canary Foundation and Stanford University. The center is the first of its kind in the world focusing on both blood and imaging test research with full time faculty dedicated to cancer early detection. State of the art

equipment and connections with rich resources at Stanford all help to deliver the goals and objectives of the programs.

Background

Strong major gift experience including pipeline development, moves management and solicitation; understanding of prospect research; corporate foundation gift development; event oversight; proposal and communication writing; year end and other appeal production and execution; financial report and acknowledgement creation, mailing list development; marketing using website and other tools to promote giving.

Education and Skills

Required is a BA or higher with at least 8-10 years progressive experience of professional level fundraising. Must be capable in Microsoft office with emphasis on Word, Excel and Powerpoint. Must have strong experience with electronic communications and marketing tools. Oral and written communication skills. Supervisory skills. Proven experience in high-level donor solicitations as well as identifying and cultivating. Success with other fundraising vehicles also necessary. Background in working virtually with individuals located in different sites a must. Good sense of humor, energy and passion for the mission. Flexibility in changing environment. Creative solutions, results-oriented.

Experience working with Stanford alumni a benefit. Knowledge of Stanford programs and experience in medical and health research, particularly cancer, also helpful.

Compensation commensurate with experience.

Email cover letter and resume to therese@canaryfoundation.org. No calls or other contact please.